

Product		Interest	Rates			Product Features
Guarantee	Term	Under \$100K	\$100K to \$250K	\$250,000 & over	Surrender Schedule	3 Years 9,8,7,% 5 Years 9,8,7,6,5%
Shield	3 Year	4.50%	4.75%	4.75%	Liquidity	10% of account Value starting in year 2. No penalty for RMD
American	5 Year	4.60%	4.85%	4.85%	Issue Ages	0-85
Equity	5 fear	4.00%	4.03%	4.03%	Min. Premium	\$10,000
					Availability	All Except: CA, DE & NY
Rate Decrease 3/13/24					Commissions	3 year 1.50% (0-80) 1.13% (81-85) 5 year 2.25% (0-80) 1.70% (81-85)
	Enhanced Benefi	t Rider				· · · · · ·
	(Choice of Guara	antee Terms		Surrender Schedule	10 Years 10,9,8,7,6,5,4,3,2,1% Note: Surrender Schedule reflects guarantee term:
	Term	1 st Year	Year 2+	Yield	Surrender Schedule	-
	3 Year	4.75%	4.75%	4.75%	Liquidity	10% of account Value starting in year 2 (Penalty for RMD in year 1)
Multi-Select	4 Year	5.30%	5.30%	5.30%		(When taking 10% - only 2 withdrawals allowed per year)
	5 Year	5.30%	5.30%	5.30%	Issue Ages	0-85
Oxford Life	6 Year	5.60%	5.60%	5.60%	Minimum Premium Availability	\$20,000 (76 to 80 has max of \$750K and 81 to 85 has max of \$500K)
	7 Year	5.50%	5.50%	5.50%		ALL Except: AL, MS, NY, WV, VT
	8 Year	5.35%	5.35%	5.35%	Availability	
	9 Year	5.20%	5.20%	5.20%		
Rate Increase 4/1/24	10 Year	5.25%	5.25%	5.25%	Commissions	3 Year Term – 1.00% (0-75) 0.50% (76-80) 0.38% (81-85) 4 year Term – 1.30% (0-75) 0.55% (76-80) 0.45% (81-85) 5 & 7 year Terms - 2.50% (0-75) 1.50% (76-80) 1.15% (81-85) 6 year term – 1.25% (0-75) 0.75% (76-80) 0.55% (81-85) 8 year Term – 1.45% (0-75) 0.90% (76-80) 0.60% (81-85)
	ter the chosen gu	arantee period	d is un the cl	ient has a 30 d	ay window to transfer or wi	9 year Term - 2.75% (0-75) 1.75% (76-80) 1.20% (81-85) 10 year Term - 3.00% (0-75) 2.00% (76-80) 1.50% (81-85) ithdraw penalty free.



Product		Interest	Rates		Product Features			
Choice of Guarantee Terms					Surrender Schedule	7 Years 7,7,6,5,4,3,2% Surrender Schedule		
MYGuarantee	Term	1 st Year	Year 2+	Yield	Surrender Schedule			
Plus	5 Year	4.50%	4.50%	4.50%				
	\$100K+	5.50%	5.50%	5.50%	Liquidity	10% of account Value No penalty for RMD		
t in a she	7 Year	4.50%	4.50%	4.50%	Issue Ages	0-85		
Lincoln Financial	\$100K+	5.30%	5.30%	5.30%				
					Premium Amounts	\$10,000		
					Availability	ALL Except: IL, MN, MO, OR All rates 1% in CA		
Rate Increase 4/15/24					Commissions	5 Year – 2.00% (0-75) 1.30% (76-80) 0.75% (81-85) 7 year - 2.50% (0-75) 1.60% (76-80) 1.00% (81-85)		
NOTES 🗪 Af	ter the chosen gua	arantee period	is up the clie	nt has a 30 da	y window to transfer or withdra	w penalty free.		
Cantainte	Torres		,		Surrender Schedule	10 Years 10,10,9,9,8,8,7,7,6,5%		
Certainty	Term	Year 1	Year 2+	Yield		Surrender Schedule Reflects Guarantee Term		
Select	3 Year	Year 1 5.25%	Year 2+ 5.25%	Yield 5.25%	Liquidity	Surrender Schedule Reflects Guarantee Term Interest Only withdrawals allowed		
•								
Select	3 Year	5.25%	5.25%	5.25%	Liquidity Issue Ages Premium Amounts	Interest Only withdrawals allowed		
Select	3 Year 5 Year	5.25%	5.25% 5.35%	5.25% 5.35%	Issue Ages	Interest Only withdrawals allowed 0-90 \$10,000 ALL Except: NY, OR, UT, WA		
Select Equitrust	3 Year 5 Year 6 Year	5.25% 5.35% 5.40%	5.25% 5.35% 5.40%	5.25% 5.35% 5.40%	Issue Ages Premium Amounts	Interest Only withdrawals allowed 0-90 \$10,000		
Select	3 Year 5 Year 6 Year 8 Year	5.25% 5.35% 5.40% 5.50%	5.25% 5.35% 5.40% 5.50%	5.25% 5.35% 5.40% 5.50%	Issue Ages Premium Amounts	Interest Only withdrawals allowed 0-90 \$10,000 ALL Except: NY, OR, UT, WA *Several states require you to be fully appointed prior to taking an		



Product		Interes	t Rates			Product Features		
Focused Growth	Term	Year 1	Year 2+		Surrender Schedule	8,7,6,5,4,3,2,1, 0.9% Surrender schedule reflects guaranteed period chosen		
Annuity	3 Year	4.80%	4.80%	4.80%	Liquidity	Interest Only		
	\$100K+	4.90%	4.90%	4.90%	Liquidity	No Penalty For RMD		
The Standard	5 Year	5.05%	5.05%	5.05%	Issue Ages	0-90		
	\$100K+	5.15%	5.15%	5.15%	Premium Amounts	10 year guarantee max age of 80 \$15,000		
	7 Year	5.00%	5.00%	5.00%				
	\$100K+	5.10%	5.10%	5.10%	Availability	ALL Except: NY 7 & 10 year option not available in: CA, IL, MN, MO, TX, WA		
Rate Increase	10 Year	4.70%	4.70%	4.70%	Commissions	3 year - 1.50% (0-80) 0.75% (81-85) 0.50% (86-90)		
4/1/24	\$100K+	4.80%	4.80%	4.80%		5 & 7 year - 2.00% (0-80) 1.00% (81-85) 0.77% (86-90) 10 year - 3.00% (0-80)		
	Choice of Guarantee Terms				Surrender Schedule	10 Years 9,8,7,6,5,4,3,2,1% Note: Surrender Schedule reflects guarantee term:		
	Te		Jnder 80,000	Over \$80,000				
Harbourview	2 Year		1.90%	5.25%	Liquidity	10% of account Value starting in year 2 (Penalty for RMD in year 1)		
Harbourview	3 Year 4 Year		1.90% 1.95%	5.25%	Issue Ages	0-89		
Oceanview Life	5 Year		1.90%	5.25%	Minimum Premium	\$20,000		
	6 Year 5 7 Year 4		5.05%	5.40%	Availability	ALL Except: CT, NY, VT		
			1.80%	5.15%	,	CA may have different rates		
Rate Increase 3/27/24	<u>10 Yea</u>		1.95%	5.30%	Commissions	2 Year Term – 0.85% (0-79) 0.425% (80-89) 3 Year Term – 1.50% (0-79) 0.75% (80-89) 4 year Term – 1.15% (0-79) 0.575% (80-89) 5 year Term – 2.25% (0-79) 1.125% (80-89) 6 year Term – 1.25% (0-79) 0.625% (80-89) 7 & 10 year Terms – 2.75% (0-79) 1.375% (80-89)		
NOTES 🗪 Aft	er the chosen gu	iarantee perio	d is up the	client has a 30 da	y window to transfer or withdr	aw penalty free.		



Product		Interest F	Rates		Product Features		
Palladium MYG	Term 3 Year	\$0-\$99,999	\$100K+ 4.65%	\$250K + 4.80%	Surrender Schedule	10 Years 8,8,8,7,6,5,4,3,2,1% Note: Surrender Schedule reflects guarantee term. After guarantee period the client has a 30 day window to walk away penalty free.	
American National	5 Year 6 Year	5.30%	5.40%	5.55%	Liquidity	10% of Account Value each year after year 1	
National	7 Year	5.30%	5.40%	5.45%	Issue Ages	0-90	
	8 Year	5.20%	5.30%	5.45%	Premium Amounts	\$5,000	
	9 Year 10 Year	5.20% 5.20%	5.30% 5.30%	5.45% 5.45%	Availability	ALL Except: UT NY has slightly different version available	
Rate Increase 3/1/24	the chosen guar	anteo period is u	n the client	has a 30 day	Commissions window to transfer or withdr	3 year – 1.50% (0-79) 0.50% (80-90) All others - 2.50% (0-79) 0.50% (80-90)	
	the chosen guard		p the chem	. 11as a 50 day		3 Years 9,8,7%	
Platinum	Term	Year 1	Year 2+	Yield	Schedule	5 Years 9,8,7,6,5% 7 Years 9,8,7,6,5,4,3%	
	3 Year	5.00%	5.00%	5.00%	Liquidity	nterest Only	
F&G Life	5 Year	5.25%	5.25%	5.25%	ISSUE Ages	D-90 \$20,000	
	7 Year	5.35%	5.35%	5.35%		All Except: AL, MS, NY	
Rate Increase	L					3 year – 1.50% (0-79) 0.75% (80-90) 5 year - 2.00% (0-79) 1.00% (80-90) 7 year - 2.25% (0-79) 1.125% (80-90)	



Product		Interest	Rates			Product Features
Preferred	Term	Year 1	Year 2+	Yield	Surrender Schedule	3 Years 6,5,4% 5 Years 8,7,6,5,4% 6 Years 8,7,6,5,4,3%
Choice	3 Year	4.40%	4.40%	4.40%	Liquidity	7 Years 8,7,6,5,4,3,2% 3 Year – Accumulated Interest Only All others – 15% free withdrawals each year (calendar year, not anniversary year)
Manhattan Life	5 Year	4.65%	4.65%	4.65%	Issue Ages	0-84 3 year version issues up to age 99
	6 Year	4.60%	4.60%	4.60%	Min. Premium	\$10,000 6 year Minimum is \$25,000
	7 Year	4.75%	4.75%	4.75%	Availability	All Except: ND, SD CA & NY rates are slightly lower
Rate Increase 10/24/23					Commissions	3 year – 1.30% (0-80) 0.875% (81-90) 0.70% (91-99) 5 year - 1.75% 6 year - 1.925% 7 year - 2.10%
NOTES 📥 3	year is only fixed a	<mark>nnuity that is</mark>	<mark>sues up to a</mark>	<mark>ge 99!!</mark>		
Premium	Term	Year 1	Year 2+	Yield	Surrender Schedule	5 Years 9,8,7,6,5% 7 Years 9,8,7,6,5,4,3%
Preferred	5 Year	4.50%	4.50%	4.50%	Liquidity	15% free withdrawals each year (calendar year, not anniversary year)
Manhattan Life	7 Year	4.60%	4.60%	4.60%	Issue Ages	0-84
Lile					Min. Premium	\$10,000
T					Availability	All Except: DE, ND, SD CA & NY rates are slightly lower
Rate Increase 10/24/23					Commissions	5 year - 1.75% 7 year - 2.10%
NOTES 📥 Th	nis version includes	a Guarantee	d Return of	Premium with s	slightly lower guarantee	ed rates.



Product		Interest	Rates		Product Features		
Discourse Dive	Term	Year 1	Year 2+	Yield	Surrender Schedule	5 Years 8,7,6,5,4% 7 Years 8,7,6,5,4,3,2%	
Discovery Plus Western	3 Year	4.60%	4.60%	4.60%	Liquidity	Accumulated Interest Only & RMD's (Rates lower for 15% free withdrawal version)	
United	5 Year	4.90%	4.90%	4.90%	Issue Ages	0-84	
	7 Year	4.90%	4.90%	4.90%	Min. Premium	\$10,000	
Rate Decrease					Availability	All Except: CA, DE, NY, SD	
3/11/24					Commissions	5 year - 1.75% 7 year - 2.10%	
NOTES -	* No MVA version	ı			-		
Navigator Elite	Term	Year 1	Year 2+	Yield	Surrender Schedule	3 Years 8,7,6% 5 Years 8,7,6,5,4% 7 Years 8,7,6,5,4,3,2%	
Western	3 Year	4.90%	4.90%	4.90%	Liquidity	10% free withdrawals each year (calendar year, not anniversary year)	
United	5 Year	5.30%	5.30%	5.30%	Issue Ages	0-84 3 year issues up to age 97	
	7 Year	5.30%	5.30%	5.30%	Min. Premium	\$10,000	
Rate Increase					Availability	All Except: CA, DE, NY, SD	
3/11/24							
					Commissions	3 year – 1.30% (0-80) 0.875% (81-90) 0.70% (91-97) 5 year - 1.75%	
NOTES 🗪 Si						7 year - 2.10% render on death – highest rates out there!	