

| Product | | Interest | Rates | | | Product Features |
|--------------------------|--------------------|----------------|--------------|---------|-----------------------|--|
| Preferred Choice | Term | Year 1 | Year 2+ | Yield | Surrender Schedule | 3 Years 6,5,4% 5 Years 8,7,6,5,4% 6 Years 8,7,6,5,4,3% 7 Years 8,7,6,5,4,3,2% |
| Choice | 3 Year | 3.85% | 3.85% | 3.85% | Liquidity | 3 Year – Accumulated Interest Only All others – 15% free withdrawals each year (calendar year, not anniversary year) |
| Manhattan Life | 5 Year | 4.30% | 4.30% | 4.30% | Issue Ages | 0-84 3 year version issues up to age 99 |
| | 6 Year | 3.35% | 3.35% | 3.35% | Min. Premium | \$10,000 6 year Minimum is \$25,000 |
| • | 7 Year | 3.55% | 3.55% | 3.55% | Availability | All Except: DE, ND, SD |
| ate Decrease 10/16/24 | | | | | Commissions | 3 year – 1.05% (0-90) 0.70% (91-99) 5 year - 1.75% 6 year - 1.925% |
| OTES 3 ye | ar is only fixed a | nnuity that is | sues up to a | ge 99!! | | 7 year - 2.10% |
| Premium | Term | Year 1 | Year 2+ | Yield | Surrender Schedule | 5 Years 9,8,7,6,5% 7 Years 9,8,7,6,5,4,3% |
| Preferred - | 5 Year | 3.35% | 3.35% | 3.35% | Liquidity | 15% free withdrawals each year (calendar year, not anniversary year) |
| Manhattan | 7 Year | 3.30% | 3.30% | 3.30% | Issue Ages | 0-84 |
| Life | / Year | 3.30% | 3.30% | 3.30% | Min. Premium | \$10,000 |
| | | | | | Availability | All Except: DE, ND, SD |
| te Decrease 9/17/24 | | | | | Commissions | 5 year - 1.75% 7 year - 2.10% |

New York Annuities





| Product | | Int | erest Ra | ites | | | Product Features |
|---------------------------|-----------------------|--------------|----------------------------|---------------|---------------------------|-------------------------------|--|
| Index Choice 10 | | Part Rate | Monthly Pt-to-Pt Cap | Annual Cap | Monthly Average Cap | Surrender Schedule Liquidity | 10 Years 10, 10,10, 9,8,7,6,4,2% 10% of Premium Paid Beginning Year 2 -No Penalty For RMD |
| F&G | S & P 500 | 100% | 2.00% | 6.00% | 6.25% | Minimum Guarantee Issue Ages | 1% on 100% of premium 0-85 |
| of NY | Fixed Account Rate | | 3.0 | 00% | | Minimum Premium Amount | \$10,000 |
| Rate Decrease 10/10/24 | 2% | 6 Prer | nium I | Bonus | 5 | Availability | ONLY IN: NEW YORK |
| , , | | | | | | Commissions | 4.00% (0-79) 2.00% (80-85) Trailing commission option is available |

NOTES Minimum Guarantee is a TRUE minimum – 1% is the worst rate you can earn in each contract year. A 2% Premium Bonus is applied to the contract day 1. All index strategies are annual reset; Clients may re-allocate each contract anniversary. Cap rates/asset fee subject to change annually.

New York Annuities



| Product | | | Interes | st Rates | | | | Product Features |
|---|------------|-----------------------------|-------------------------|-----------------------------------|------------------------------|---------------------------|---|--|
| | 3 Yea | Term | \$10 | OK - \$99K | \$100K - \$249K 3.15% | \$250K and up 3.30% | Surrender Schedule | 10 Years 8,8,8,7,6,5,4,3,2,1% Note: Surrender Schedule reflects guarantee term. After guarantee period the client has a 30 day window to walk away penalty free. |
| Palladium MYG | | | | | | | Liquidity | 10% of Account Value each year after year 1 |
| | 5 Yea | | 3.25 | | 3.35% | 3.50% | Liquidity | 10% of Account value each year after year 1 |
| | 6 Yea | ar | 3.65 | % | 3.75% | 3.90% | Issue Ages | 0-85 |
| American lational of New | 7 Yea | ar | 3.95 | % | 4.05% | 4.20% | | |
| York | 10 Ye | ear | 4.05 | % | 4.15% | 4.30% | Premium Amounts | \$10,000 |
| | | | | | | | Availability | ONLY in NY |
| | | | | | | | Commissions | 2.50% (0-79) 0.50% (80-85) |
| | | | | | | | | |
| Rate Increase 11/1/22 OTES After | r the chos | sen guaraı | ntee period | is up the clier | nt has a 30 d | ay window to tr | ansfer or withdraw penalty fre | e. |
| 11/1/22 | r the chos | - | • | | | | ansfer or withdraw penalty fre Surrender Schedule | 7 Years 7, 6, 5, 4, 3, 2, 1% |
| 11/1/22 | r the chos | sen guarai Fixed Rate | Monthly Cap | Annual Cap | | ap Trigger | | |
| ASIA Plus American lational of | r the chos | Fixed | Monthly | Annual Cap | Annual C | ap Trigger t. Rate | Surrender Schedule | 7 Years 7, 6, 5, 4, 3, 2, 1% 10 Year 9, 9, 8, 7, 6, 5, 4, 3, 2, 1% |
| ASIA Plus American ational of New York | | Fixed Rate | Monthly Cap | Annual Cap 100% Part. | Annual C 50% Par | ap Trigger t. Rate | Surrender Schedule Liquidity Minimum | 7 Years 7, 6, 5, 4, 3, 2, 1% 10 Year 9, 9, 8, 7, 6, 5, 4, 3, 2, 1% 10% of Anniversary Value starting in Year 2 - No Penalty For RMD |
| ASIA Plus American lational of New York | 7 year | Fixed Rate | Monthly Cap 1.40% | Annual Cap 100% Part. 4.80% | Annual C 50% Par 5.10% | ap Trigger t. Rate | Surrender Schedule Liquidity Minimum Guarantee | 7 Years 7, 6, 5, 4, 3, 2, 1% 10 Year 9, 9, 8, 7, 6, 5, 4, 3, 2, 1% 10% of Anniversary Value starting in Year 2 - No Penalty For RMD 1% on 100% of premium 0-80 |
| ASIA Plus American ational of New York | 7 year | Fixed Rate | Monthly Cap 1.40% | Annual Cap 100% Part. 4.80% | Annual C 50% Par 5.10% | ap Trigger t. Rate | Surrender Schedule Liquidity Minimum Guarantee Issue Ages Minimum Premium | 7 Years 7, 6, 5, 4, 3, 2, 1% 10 Year 9, 9, 8, 7, 6, 5, 4, 3, 2, 1% 10% of Anniversary Value starting in Year 2 - No Penalty For RMD 1% on 100% of premium 0-80 NQ - \$10,000 (\$5,000 minimum premium per strategy allocation |

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